

Selected Key projects of the last 6 years of AirBusiness Consultants Ltd

Aviation

Airport Bern-Belp	Route development, Marketing and business development
Airport Düsseldorf International	Representation for Switzerland
Airport Mönchengladbach	Representation for Switzerland
Airport Interlaken / VFI	Market analysis
Airport Hamburg	Implementation of Low Cost Carriers
Airport Altenrhein	Market research
VLM Wings of Flandres, Antwerpen	Market research for Swiss route development
Eagle Air, Belp	Marketing. Key project: How to position a GA operator into a niche market.
Mondi Reisen/InterSky	Project Bosnia (Sarajevo/Tuzla), study and opening of new Routes
InterSky	Strategy and Business Plan
Air Alps Aviation	GSA Switzerland
SkyEurope	GSA Switzerland
Darwin Airline	GSA German Switzerland and UK
Kuoni BTI Switzerland	Business Jet Broking, Consulting
Kuoni BTI Central Europe	Business Jet Broking, Consulting
Winter Olympic Candidate Bern 2010	National and International Transport concept
Swisscom AG, Worblaufen	Audit Business Travel Organisation

IT Projects

Gebocon Aviation Consulting	Engineering and computing planning
Eagle Air, Belp	Network, Hardware, Internet
swisswings, Belp	Hardware
Skywork, Belp	Hardware
Rega, Zürich	Hardware for training
City Centre Airport Ass., London	Internet / Homepage
Airport Bern-Belp	Engineering, computing planning, special projects and implementation
Airport Bern-Belp	Sky Airport Management Systems
Airport Grenchen	IT Training
Helios Airways, Cyprus	Planning, Engineering, implementation and support
Odette Airways, Zurich	Planning, Engineering, implementation and support
Air Kosova, Genève/Pristhina	Engineering, implementation, Space Control
Swisscontrol, Bern	Software
Griwaplan, Grindelwald	IT Training
Swiss Army	Oracle Database and Internet
	Oracle Database

Tourism

Bernese Oberland	Development of winter and summer incoming charter flights from European Markets to Bern Airport
Travel Charm Hotels	Sales development of the Swiss market